

# Jacksonville Transportation Authority Awards Clean Energy \$8.1 Million Deal; Additional Fueling Agreements with Clean Energy Announced

NEWPORT BEACH, Calif.--(BUSINESS WIRE)-- Clean Energy Fuels Corp., (NASDAQ: CLNE) today announced it will design, build and operate a compressed natural gas (CNG) fueling station for the Jacksonville Transportation Authority (JTA). The deal, valued at \$8.1 million, will also include facility modifications to accommodate the conversion of JTA's buses from diesel to CNG. Clean Energy also reported 5,510 additional natural gas vehicles began fueling throughout Clean Energy's nationwide network year-to-date in 2014 which is a 23% increase in vehicles fueling compared to the same period in 2013. Additional agreements representative of Clean Energy's growing portfolio of natural gas fueling customers were also announced.

# Transit Jacksonville Transportation Authority Awards Clean Energy Multi-year \$8.1 Million Station Design, Construction and Fueling Deal

- To support JTA's fleet conversion to cleaner-burning <u>natural gas buses</u>, Clean Energy will design, build and maintain a CNG station to support JTA's conversion of 100 buses from diesel to CNG. Construction is scheduled to be completed in late 2015.
- Once fully-deployed, this fleet is forecasted to consume approximately 1 million DGEs of CNG annually which represents a greenhouse gas reduction of approximately 2,318 metric tons.
- JTA anticipates saving approximately \$5.7 million over the life of the agreement by switching to natural gas fuel.
- The facility located at 100 N Myrtle Ave, Jacksonville, FL, will be publicly accessible for local fleets.
- Clean Energy's Facility Modification team has also been tapped to retrofit JTA's two maintenance facilities to accommodate the new CNG fleet.

"The CNG fueling facility is a "win-win" for the Authority and the Jacksonville community," said JTA Chief Executive Officer Nathaniel P. Ford Sr. "We will reduce costs, improve the environment and create opportunities for other fleets to reap the benefits of CNG."

#### Morongo Basin Transit Authority (MBTA) Renews Clean Energy CNG Facility Maintenance Contract

• MBTA fuels its fleet of 28 CNG vehicles at MBTA's two private CNG fueling stations.

#### Trucking UPS Continues Deployment of Largest Liquefied Natural Gas (LNG) Fleet in North America

- Clean Energy opened its Houston Flying J natural gas station to fuel 10 <u>heavy-duty LNG trucks</u>. The station is located at 15919 North Freeway, Houston, TX.
- These tractors are expected to consume approximately 240,000 DGEs of LNG annually under a <u>previously-annually fueling agreement</u>.

Kroger's Fred Meyer Stores' New Natural Gas Fleet Expected to Consume 1 Million Gallons of LNG Annually Supplied by Clean Energy

- The first 11 natural gas trucks in Fred Meyer's fleet of 40 recently hit the road in Oregon.
- As previously announced, Clean Energy constructed the private LNG station where this fleet will fuel. Clean
  Energy also performed the necessary modifications required to bring Fred Meyer's vehicle maintenance facilities
  into code-compliance for natural gas trucks.

#### Kenan Advantage Group (KAG) Begins Hauling Clean Energy Natural Gas with natural gas trucks in Boron, Calif.

 KAG commenced hauling LNG from Clean Energy's Boron, Calif., plant using 13 LNG-fueled trucks to Clean Energy's fueling stations and other customers. The trucks are part of the additional heavy-duty LNG truck deployment KAG <u>previously announced</u>.

#### Norbert Dentressangle to Deploy Seven CNG Trucks

• Des Moines, IA., based third-party logistics company Norbert Dentressangle to deploy its first seven CNG tractors which will haul and fuel throughout Clean Energy's public station network in Illinois.

#### Additional Public Truck-friendly Stations Recently Opened

- Albany, Ga., opened for Raven Transport
- Charlotte, N.C., opened for G & P Trucking
- Carlisle, Pa., opened for GIANT/MARTIN'S
- West Sacramento, Calif., opened for Chavez Trucking
- Midland, Texas, opened for Dillon Transport

#### The Following Fleets Began Testing with Clean Energy

- Water Recovery, LLC, of Jacksonville, Fla., began fueling heavy-duty LNG trucks at Clean Energy's Jacksonville public station.
- NorCal Beverage of West Sacramento, Calif., began fueling heavy-duty LNG trucks at Clean Energy's West Sacramento public station.
- Vend Catering Supply of La Mirada, Calif., expanded its natural gas fleet with additional heavy-duty CNG trucks fueling at Clean Energy's public station network in California.
- Sheehy Mail Contractors, Inc., of Waterloo, Wis., to expand its heavy natural gas truck fleet by adding 4 CNG tractors, which will fuel at Clean Energy's public station network in New Mexico and Arizona.

#### Network Highlights of Clean Energy's Infrastructure Development in 2014

- Clean Energy will expand the network of stations that it owns, operates or supplies to over 535 in 42 states in 2014. Clean Energy will have constructed more CNG fast-fill, CNG time-fill, LNG and CNG/LNG stations than any other company in the country. These include:
  - 69 stations that were constructed and completed during the year, including 18 projects where additional compression capacity was added due to increased demand.
  - A net increase of 74 stations were opened, 25 of which can accommodate heavy-duty trucks.
- The City of Kansas City, MO, opened its public natural gas station on Dec. 15, 2014 located at 5300 Municipal
  Ave., to fuel its fleet of more than 265 light-, medium-, and heavy-duty NGVs with the expectation that this NGV
  fleet will grow to more than 400. As previously-announced, this fleet is forecasted to consume approximately 1
  million GGEs of CNG annually.
- Since Clean Energy's <u>investment in NG Advantage</u> to bring the benefits of natural gas fuel to large industrial and institutional energy users beyond the nation's natural gas pipeline, more than 1.5 million GGEs of CNG have been supplied to NG Advantage customers. By switching from fuel oil to natural gas, NG Advantage customers have reduced Carbon Dioxide (CO2) emissions by approximately 3,621 metric tons while reducing fuel costs by nearly 40 percent. NG Advantage continues to add customers such as New England-based Hard Drives LLC which is the 7<sup>th</sup> aggregate materials/paving customer to make the switch to natural gas.

<u>Natural gas fuel</u> costs up to \$1.00 less per gallon than gasoline or diesel, depending on local market conditions. The use of natural gas fuel not only reduces operating costs for vehicles, but also reduces greenhouse gas emissions up to 30% in light-duty vehicles and 23% in medium to heavy-duty vehicles. In addition, nearly all natural gas consumed in North

America is produced domestically.

## **About Clean Energy**

Clean Energy Fuels Corp. (Nasdaq: CLNE) is the leading provider of natural gas fuel for transportation in North America. We build and operate compressed natural gas (CNG) and liquefied natural gas (LNG) fueling stations; manufacture CNG and LNG equipment and technologies for ourselves and other companies; develop renewable natural gas (RNG) production facilities; and deliver more CNG, LNG and Redeem RNG fuel than any other company in the U.S. For more information, visit <a href="https://www.cleanenergyfuels.com">www.cleanenergyfuels.com</a>.

## **Forward-Looking Statements**

This news release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that involve risks, uncertainties and assumptions, including without limitation statements about the number of vehicles expected to be deployed and the amount of natural gas fuel expected to be consumed by JTA, UPS, Fred Meyer Stores and the City of Kansas City, MO, respectively, the benefits of natural gas relative to gasoline and diesel and completion of the JTA CNG station. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of several factors, including, without limitation, the price of natural gas relative to gasoline and diesel, the cost and operating experience associated with natural gas vehicles, and permitting and other factors affecting construction. The forward-looking statements made herein speak only as of the date of this press release and, unless otherwise required by law, the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances. Additionally, the reports and other documents the Company files with the SEC (available at www.sec.gov) contain risk factors, which may cause actual results to differ materially from the forward-looking statements contained in this news release.

Clean Energy Fuels Corp.

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