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Clean Energy Signs Agreement with Commonwealth of Virginia to Provide Natural Gas and Vehicle Conversion Services

RICHMOND, Va.--(BUSINESS WIRE)-- At a ceremony opening his annual Conference on Energy, Virginia Governor Robert McDonnell today signed an agreement with Clean Energy Fuels Corp. (Nasdaq: CLNE) to enable the Commonwealth and local Virginia governmental entities to purchase Compressed Natural Gas (CNG) from Clean Energy for their vehicle fleets. Commonwealth, county, city, municipal and other Virginia government bodies will be able to access special pricing for CNG fuel and services through the state's procurement website, eVA. Clean Energy also plans to build CNG fueling stations and provide CNG vehicle conversions for Commonwealth and local Virginia governments that want to take advantage of the benefits of natural gas as a transportation fuel.

"Not only is this good for the government and the environment, but ultimately it will be good for consumers and the economy as well," said Governor McDonnell. "The infrastructure created through this effort will be available to fuel passenger vehicles and other commercial fleets. Through this innovative public-private partnership we enter today, the Commonwealth, industry leaders and innovators can work collaboratively to move state government and private industry away from vehicles fueled by gasoline and diesel fuel and reduce our dependence on foreign oil."

"Through his leadership, Governor McDonnell has put Virginia on a path to a more secure energy future," said Mark Riley, Vice President, Eastern Region for Clean Energy at the signing ceremony in Richmond. "Clean Energy is honored to partner with the Commonwealth on this ground-breaking program that will give the Commonwealth, local governments and consumers easier and greater access to natural gas as their fuel choice."

Clean Energy recently opened its first CNG public-access station in Virginia on Maury Street in downtown Richmond and expects to open its second station adjacent to Dulles International Airport. Both public-access stations are open 24/7 and are co-located with Clean Energy's partner Quarles Fuel Network. Working with Commonwealth officials, Clean Energy expects to develop a strategic network of CNG station locations throughout Virginia, taking advantage of the extensive inter-state highways traversing the Commonwealth.

Currently priced up to $1.50 a gallon lower than gasoline or diesel depending on local markets, the use of natural gas fuel reduces operating costs for vehicles and reduces greenhouse gas emissions up to 30% in light-duty vehicles and 23% in medium to heavy-duty vehicles. The U.S. Department of Energy reports that 98% of the natural gas consumed in the U.S. is sourced in the U.S. and Canada, making natural gas a secure North American energy choice.

Clean Energy (Nasdaq: CLNE) is the largest provider of natural gas fuel for transportation in North America and a global leader in the expanding natural gas vehicle fueling market. We have operations in compressed natural gas (CNG) and liquefied natural gas (LNG) vehicle fueling and construction and operation of natural gas fueling stations. Wholly-owned subsidiaries include BAF Technologies, which provides natural gas vehicle systems and conversions for taxis, vans, pick-up trucks and shuttle buses; IMW Industries, Ltd., which supplies CNG equipment for vehicle fueling and industrial applications worldwide; NorthStar, which supplies LNG and liquefied to compressed natural gas fueling system technologies and equipment, station construction and operations; and Clean Energy Renewable Fuels (CERF), which develops renewable natural gas (RNG), or biomethane, production facilities in the U.S. For more information, visit www.cleanenergyfuels.com.

Forward-Looking Statements — This news release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that involve risks, uncertainties and assumptions, including statements about building CNG fueling stations and providing CNG vehicle conversions and CNG transportation fuel for Commonwealth and local Virginia governments, developing a strategic network of CNG stations locations throughout Virginia and the benefits of natural gas relative to gasoline or diesel. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of several factors, including, but not limited to, the performance, availability and cost of natural gas vehicles relative to gasoline and diesel vehicles, permitting or other delays encountered during the identification of locations for, and the construction of, natural gas fueling stations, and the price per gallon of natural gas fuel relative to diesel and gasoline. The forward-looking statements made herein speak only as of the date of this press release and, unless otherwise required by law, the company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances. Additionally, the reports and other documents the Company files with the SEC (available at www.sec.gov) contain risk factors, which may cause actual results to differ materially from the forward-looking statements contained in this news release.

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