



November 1, 2012

## Clean Energy Releases Second Edition of "Road to Natural Gas"

SEAL BEACH, Calif.--(BUSINESS WIRE)-- Clean Energy Fuels Corp. (Nasdaq: CLNE) today released the second edition of "The Road to Natural Gas," an update of truck companies, refuse haulers, fleet operators, airports, municipalities and other organizations which are making the switch to natural gas with transportation fuel, station construction and services provided by Clean Energy.

"The momentum towards natural gas in transportation is definitely picking up speed," said Andrew J. Littlefair, Clean Energy's CEO and president. "This second edition of The Road to Natural Gas confirms Clean Energy's leadership position in providing a growing list of customers with the CNG, LNG and services that allow them to take advantage of the economic and environmental benefits of using natural gas. I'm also pleased that we remain on track to complete the number of fueling stations along our America's Natural Gas Highway® that will connect the essential corridors for the trucking industry."

The second edition of The Road to Natural Gas (attached below) contains a listing of agreements signed or executed since the first edition was released on July 31, 2012. (To view Volume I, go to <http://www.cleanenergyfuels.com/news/2012/7-31-12.html>). Also included is a list of Liquefied Natural Gas (LNG) stations completed over the last three months as part of Clean Energy's America's Natural Gas Highway®. Many of the new stations are located at Pilot Flying J truck stops, Clean Energy's partner.

Currently priced up to \$1.50 a gallon lower than gasoline or diesel depending on local markets, the use of natural gas fuel reduces operating costs for vehicles and reduces greenhouse gas emissions up to 30% in light-duty vehicles and 23% in medium to heavy-duty vehicles. The U.S. Department of Energy reports that 98% of the natural gas consumed in the U.S. is sourced in the U.S. and Canada, making natural gas a secure North American energy choice.

**Clean Energy** (Nasdaq: CLNE) is the largest provider of natural gas fuel for transportation in North America and a global leader in the expanding natural gas vehicle fueling market. We have operations in compressed natural gas (CNG) and liquefied natural gas (LNG) vehicle fueling and construction and operation of natural gas fueling stations. Wholly-owned subsidiaries include IMW Industries, Ltd., which supplies CNG equipment for vehicle fueling and industrial applications worldwide; NorthStar, which supplies LNG and liquefied to compressed natural gas fueling system technologies and equipment, station construction and operations; BAF Technologies, which provides natural gas vehicle systems and conversions for taxis, vans, pick-up trucks and shuttle buses; and Clean Energy Renewable Fuels (CERF), which develops renewable natural gas (RNG), or biomethane, production facilities in the U.S. For more information, visit [www.cleanenergyfuels.com](http://www.cleanenergyfuels.com).

**Forward-Looking Statements** — This news release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that involve risks, uncertainties and assumptions, including statements about the deployment of natural gas vehicles, the amount of natural gas fuel expected to be consumed by new and existing customers, the number and location of stations to be included in America's Natural Gas Highway, the timing for the completion of construction of these stations, the benefits of natural gas relative to diesel fuel, and expectations about the future adoption of natural gas as a vehicle fuel. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of several factors, including, but not limited to, the performance, availability and benefits of natural gas trucks relative to gasoline and diesel trucks, the number of natural gas trucks deployed by our customers, permitting or other delays encountered during the identification of locations for, and the construction of, natural gas fueling stations, including those stations planned for America's Natural Gas Highway, and the price per gallon of natural gas fuel relative to diesel and gasoline. The forward-looking statements made herein speak only as of the date of this press release and, unless otherwise required by law, the company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances. Additionally, the reports and other documents the Company files with the SEC (available at [www.sec.gov](http://www.sec.gov)) contain risk factors, which may cause actual results to differ materially from the forward-looking statements contained in this news release.

### THE ROAD TO NATURAL GAS

Volume II; November 1, 2012

**New Fuel and Service Agreements with Clean Energy (August 1, 2012 — October 31, 2012)**

#### Refuse

*In an October 15, 2012 Waste & Recycling News article headlined "Haulers Convert Fleets to CNG," executives from many of the country's largest waste companies are quoted touting the environmental benefits and economic advantages of switching*

*their fleets from diesel to natural gas. Waste Management Inc, the country's largest refuse company, reports that 80% of its new trucks are powered by CNG. Clean Energy is the nation's leader in providing CNG and/or services to the refuse industry.*

- Clean Energy opened its first refuse CNG station in Canada to fuel 58 refuse trucks for Emterra Environmental
- Burrtec Waste Industries added a new CNG station, constructed by Clean Energy, at its Fontana, CA facility that will fuel 50 trucks
- Progressive Waste signed an agreement with Clean Energy to build a CNG station in Haltom City, Texas and another one in Bridge City, Louisiana
- An additional 148 new CNG refuse trucks were delivered to Clean Energy customers throughout the Eastern Region of the US within the last three months and another 149 were ordered
- 106 new CNG refuse trucks were ordered by Clean Energy customers throughout the Central Region and another 157 began fueling
- An additional 179 refuse trucks were ordered by Clean Energy customers in the Western Region of the U.S. and another 157 CNG refuse trucks were delivered

## **Transit**

*One of the first transportation sectors to switch to natural gas, municipalities around the country continue to transition their fleets to CNG with Clean Energy.*

- Over 400 Dallas Area Rapid Transit (DART) buses will soon begin to fuel at three CNG stations built by Clean Energy
- DART's fourth CNG station built by Clean Energy in Dallas has begun fueling 200 para-transit vehicles
- Houston Metro deployed seven new 35' CNG buses that will fuel at several new Clean Energy CNG stations in the Houston area
- Clean Energy signed a first of the kind public/private partnership with the Commonwealth of Virginia to build out a state-wide natural gas fueling network
- Greater Richmond Transit will begin fueling 15 new CNG shuttle buses at Clean Energy's new CNG station in downtown Richmond, VA
- New York City's MTA has deployed 20 new MV-1 para-transit vehicles
- Anaheim Transportation Network will begin fueling 20 buses that provide transportation service throughout the Disneyland Resort Area
- Omnitrans, San Bernardino Valley, CA's mass transit service, signed a contract with Clean Energy to maintain two LCNG transit fueling facilities
- Tempe (AZ) Transit expanded its relationship with Clean Energy to include maintenance work at their transit fueling facility
- RTC in Las Vegas, NV ordered 30 additional CNG buses that will fuel at a Clean Energy maintained station
- LADOT DASH has ordered 30 additional CNG buses for downtown Los Angeles routes that will fuel at Clean Energy's stations

## **Airport Shuttles/Taxis**

*With "first-in-line" privileges for NGV taxis at certain airports, taxi fleets have become a fast growing sector for Clean Energy.*

- 125 CNG taxis were added in Chicago and New York City over the last three months
- A Clean Energy station will break ground at JFK Airport in New York City to provide CNG for taxis and airport vehicles
- Clean Energy reached an agreement with Orlando International Airport to build a CNG station on airport property
- Hertz ordered 15 additional CNG transit buses at LAX Airport
- Clean Energy opened its first two public accessible CNG stations in Pennsylvania at the Philadelphia International Airport and in Bucks County, servicing shuttle vehicles
- A second and larger Clean Energy station opened in October at the San Diego Airport to meet additional CNG demand
- Clean Energy installed and will maintain compressor equipment at Seattle-Tacoma International Airport's Seatac Rental

Car Center for 50 CNG buses

- Clean Energy signed an agreement to design, build and operate a CNG station at Cincinnati's CVG Airport
- Two new Clean Energy stations will soon open at the Cleveland-Hopkins International Airport, one for airport vehicles and another for taxis

### **Trucking Companies/Shippers/Carriers**

*Moving goods across the U.S. is the backbone of the country's economy and requires a tremendous amount of fuel. The trucking industry is the latest sector to realize the advantages of transitioning away from diesel and to natural gas. No other company is better positioned than Clean Energy to provide the LNG, CNG and services that this critical transportation sector will need. Below is a list of new customers that will be fueling at Clean Energy's network of CNG and LNG stations.*

- FedEx today unveiled at a ceremony in Dallas two of the first long haul Class 8 trucks that contain the new Cummins Westport 11.9-liter LNG engine that is expected to be commercially available in 2013
- Frito Lay signed a national CNG fueling agreement with Clean Energy for their first 75 CNG trucks
- Central Freight took ownership of 14 CNG trucks that will fuel at Clean Energy CNG stations in Houston
- Greatwide began making deliveries to Nordstrom's department stores using CNG trucks
- NFI, a leading transportation company, began operating LNG trucks in the Ports of Long Beach and Los Angeles fueling at Clean Energy's LNG station in the Ports
- Fresh & Easy's contract carrier is now using CNG trucks for their Southern California store deliveries
- Lilly Transportation transitioned a percentage of their fleet to CNG that hauls for Whole Foods
- Conway Freight deployed their first two CNG trucks and will use Clean Energy stations in Chicago
- Superior Grocery deployed CNG trucks in their Southern California fleet and will fuel at Clean Energy stations
- Staples' contracted carrier is now using CNG trucks for their store deliveries in Southern California
- WAXIE Sanitary Supply is now using CNG straight trucks in their Southern California operations
- UNFI, the leading US independent national distributor of natural, organic specialty foods, is using CNG tractors
- Saddle Creek brings its total CNG tractor fleet to 100 with the addition of 62 CNG tractors serving national shippers including Office Depot and Covidien

### **Passenger NGV's**

- American Honda and 65 participating Honda dealers announced a promotional program that provides buyers of Honda's 2012 Civic Natural Gas Vehicle with a \$3000 fuel card redeemable at Clean Energy CNG stations across the country.

### **CNG Stations**

- In 2011, Clean Energy completed 63 publicly accessible and private "behind-the-gate" CNG station construction and expansion projects, using Clean Energy's IMW equipment. Through October 2012, another 42 CNG stations were constructed.

### **Stations on Clean Energy's "America Natural Gas Highway®" Completed August-October 2012**

*Clean Energy completed construction of more LNG stations over the last three months than it did the previous 12 months. A total of 48 LNG stations have been completed to date.*

- Atlanta East (Conley), GA Clean Energy Station
- Beaver, UT Flying J Station
- Blacksburg, SC Flying J Station
- Brookshire, TX Pilot Station
- Caldwell, ID Flying J Station
- Colby, KS Pilot Station

- Dalton, GA Pilot Station
- Fort Chiswell, VA Flying J Station
- Fremont, IN Pilot Station
- Graham, NC Flying J Station
- Joplin, MO Flying J Station
- Laredo, TX Flying J Station
- Lebanon, TN Pilot Station
- London, OH Pilot Station
- Lordsburg, NM Clean Energy Station
- Medford, OR Pilot Station
- Midway (Quincy), FL Flying J Station
- Mill Hall, PA Flying J Station
- Northeast MD Flying J Station
- Rawlins, WY Flying J Station
- Ruther Glen, VA Flying J Station
- Smithton, PA Flying J Station
- Stanfield, OR Pilot Station
- Waco, TX Flying J Station
- Winslow, AZ Flying J Station

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